## Micro Economics Review

- 1. Intro to Economics
  - a. What is Economics?
    - i. Scarcity and the factors of production
      - 1. Explain why scarcity and choice are basic problems of economics
      - 2. Identify the factors of production and two types of capital
      - 3. Explain the role of entrepreneurs
      - 4. Explain why all resources are scarce
      - 5. Explain the difference between shortage and scarcity
    - ii. Opportunity Cost
      - 1. What is a trade-off?
      - 2. Describe why every decision involves trade-offs.
      - 3. Explain the concept of opportunity cost.
      - 4. Explain how people make decisions by thinking at the margin.
    - iii. Production Possibilities Curve
      - 1. What is a production possibilities curve?
      - 2. Demonstrate how production possibilities curves show efficiency, growth, and cost.
      - 3. Why does a country's production possibility depend on its available resources and technology?
      - 4. What is the law of increasing costs?
  - b. Economic Systems
    - i. Free Market
      - 1. Draw and analyze a circular flow model of a free market economy.
      - 2. Describe why the market place is self-regulating.
        - a. Define the invisible hand
        - b. Define competition
      - 3. Identify the advantages of a free market economy.
      - 4. Who is Adam Smith? What were some of his ideas?
    - ii. Centrally Planned Economies
      - 1. Describe how a centrally planned economy is organized.
      - 2. Analyze the centrally planned economy of the former Soviet Union.
      - 3. Identify the problems of a centrally planned economy.
    - iii. Modern Economies
      - 1. What is laissez faire?
      - 2. What is a mixed economy?
      - 3. Explain the rise of mixed economic systems.
      - 4. Interpret a circular flow model of a mixed economy.
      - 5. What determines what to produce and how much to produce in a mixed economy?
  - c. American Free Enterprise
    - i. Promoting Growth and Stability
      - 1. Explain how the government tracks and seeks to influence business cycles
      - 2. What is Gross Domestic Product?
      - 3. Analyze how the government promotes economic strength.
      - 4. Analyze the effect of technology on productivity.
    - ii. Providing Public Goods
      - 1. Identify examples of public goods
      - 2. What is an externality?
        - a. What are positive externalities?
        - b. What are negative externalities?
    - iii. Providing a Safety Net
      - 1. Summarize the U.S. political debate on ways to fight poverty?

- 2. What are the main programs through which the government redistributes income?
- 2. How Markets Work
  - a. Demand
    - i. Understanding Demand
      - 1. What is the law of demand?
      - 2. How does the substitution effect and income effect influence decisions?
      - 3. What is a demand schedule?
      - 4. Graph, label, and describe a demand curve.
    - ii. Shifts of the Demand Curve
      - 1. What is the difference between a change in quantity demanded and a shift in the demand curve?
      - 2. What are the determinants that create changes in demand and that can cause a shift in the demand curve?
      - 3. What are inferior, complement, and substitute goods?
    - iii. Elasticity of Demand
      - 1. What is elasticity?
        - a. What does it mean to be elastic?
        - b. What does it mean to be inelastic?
      - 2. How do you calculate elasticity of demand?
      - 3. What are the factors that affect elasticity?
      - 4. How do firms use elasticity and revenue to make decisions?
  - b. Supply
    - i. Understanding Supply
      - 1. What is the law of supply?
      - 2. What is a supply schedule?
      - 3. What is the relationship between elasticity of supply and time?
    - ii. Costs of Production
      - 1. What is marginal product of labor?
      - 2. What is increasing marginal returns?
      - 3. What is decreasing marginal returns?
      - 4. What are the production costs of a firm?
        - a. What is the difference between fixed and variable costs?
        - b. What is total cost?
        - c. What is marginal cost?
        - d. What is marginal revenue?
      - 5. How does a firm choose to set output?
        - a. Describe why MR=MC.
      - 6. How does a firm decide to shut down an unprofitable business?
    - iii. Changes in Supply
      - 1. How do determinants like input costs create changes in supply?
      - 2. What are three ways that the government can influence the supply of a good?
      - 3. What is a subsidy? How may it affect supply?
      - 4. What is an excise tax?
      - 5. What is regulation?
  - c. Prices
    - i. Combining Supply and Demand
      - 1. What is equilibrium?
        - a. Describe a market in disequilibrium.
          - i. What is excess supply?
            - 1. Draw it on a graph.
          - ii. What is excess demand?
            - 1. Draw it on a graph
      - 2. How does the government intervene in markets to control prices?
        - a. What is a price ceiling?

- i. Draw this on a graph.
- b. What is a price floor?
  - i. Draw this on a graph.
- c. What are the effects of price ceilings and floors?
- ii. Changes in Market Equilibrium
  - 1. What are the determinates that create changes in price?
  - 2. How does a market react to a fall in supply by moving to a new equilibrium?
  - 3. How does a market react to shifts in demand by moving to a new equilibrium?
- iii. The Role of Prices
  - 1. What is the role of prices in a free market?
  - 2. What are the advantages of a price-based system?
  - 3. What is the relationship between prices and the profit motive?
- d. Market Structures
  - i. Perfect Competition
    - 1. What are the four conditions that are in place in a perfectly competitive market?
    - 2. List two common barriers that prevent firms from entering a market.
    - 3. What is perfect competition?
    - 4. What is a barrier to entry?
  - ii. Monopoly
    - 1. What are the characteristics of a monopoly?
    - 2. How are monopolies formed?
    - 3. What is price discrimination?
  - iii. Monopolistic Competition and Oligopoly
    - 1. Describe characteristics and give examples of monopolistic competition.
    - 2. How do firms compete without lowering prices?
    - 3. Describe the characteristics and give an examples of oligopoly.
    - 4. What is a price war?
    - 5. What is collusion?
    - 6. What is price fixing?
  - iv. Regulation and Deregulation
    - 1. How do firms use market power?
    - 2. List three market practices that the government regulates or bans to protect competition.
    - 3. What is regulation?
    - 4. What is predatory pricing?
    - 5. What is a merger?

## Macro Economics Review

- 1. Money and Banking
  - a. Describe the three uses of money
  - b. Explain the six characteristics of money
  - c. Describe a government savings bond.
  - d. Understand the sources of money's value
    - i. What makes the following valuable
      - 1. Commodity money
      - 2. Representative money
      - 3. Fiat money
  - e. Vocabulary to know
    - i. Medium of exchange
    - ii. Barter
    - iii. Unit of account
    - iv. Store of value
- 2. Measuring Economic Performance
  - a. Gross Domestic Product and Growth
    - i. Explain how gross domestic product is calculated.
    - ii. Explain the difference between nominal and real GDP
    - iii. List the limitations of GDP
    - iv. Identify the factors that influence GDP
    - v. Why are final goods and services included in the calculation of GDP and intermediate goods are not?
    - vi. Vocabulary to know
      - 1. Gross Domestic Product
      - 2. Intermediate goods
      - 3. Nominal GDP
      - 4. Durable and Nondurable goods
      - 5. Gross National Product
      - 6. Depreciation
      - 7. Disposable income
      - 8. Aggregate Supply
      - 9. Aggregate Demand
    - b. Business Cycles
      - i. Identify the phases of the business cycle
      - ii. Describe the four key factors that keep the business cycle moving
      - iii. What is stagflation?
    - c. Economic Growth
      - i. Describe how economists measure a nation's economic growth.
      - ii. Describe how capital deepening contributes to economic growth.
    - d. Economic Challenges
      - i. Unemployment
        - 1. Describe frictional, seasonal, structural, and cyclical unemployment
        - 2. How is the unemployment rate calculated?
        - 3. Explain why full employment does not mean that every worker is employed.
        - 4. What does it mean to be underemployed?
      - ii. Inflation
        - 1. Describe the causes of inflation.

- 2. Explain the difference between consumer expectations and economic performance.
- 3. Define the following:
  - a. Inflation
  - b. Purchasing power
  - c. Consumer Price Index (CPI)
  - d. Market basket
  - e. Demand-pull theory
  - f. Cost-push theory
  - g. Deflation
- iii. Poverty
  - 1. Describe the causes of poverty
  - 2. Define the following
- 3. Government and the Economy
  - a. Taxes and Government Spending
    - i. List the four characteristics of a good tax?
    - ii. Define the following:
      - 1. Sales tax
      - 2. Property tax
      - 3. Corporate tax
      - 4. Proportional tax
      - 5. Progressive tax
      - 6. Regressive tax
      - 7. Incidence of a tax
  - b. State and Local taxes
    - i. Describe the difference between operating and capital budgets.
    - ii. What is a source of tax revenue for local governments?
    - iii. What is tax exempt?
    - iv. What is the difference between real property and personal property?
  - c. Fiscal Policy
    - i. Define fiscal policy and explain how it affects the economy.
    - ii. Explain how the government creates the federal budget.
    - iii. Describe the effects of expansionary policy and contractionary policy
    - iv. How do budget deficits add to the national debt?
    - v. What is hyperinflation?
    - vi. What is the crowding-out effect?
    - vii. Define the following
      - 1. Budget surplus
      - 2. Budget deficit
      - 3.
  - d. The Federal Reserve and Monetary Policy
    - i. Describe the process of money creation.
    - ii. Explain how the Federal Reserve uses reserve requirements, the discount rate, and open market operations to bring about changes in the money supply.
    - iii. Describe the required reserve ratio.
    - iv. What is the money multiplier formula?
    - v. What are open market operations?
    - vi. Why did the U.S. government start the Federal Reserve System?